

# FORTUNE



- Subscribe to Fortune Magazine
- Give the Gift of Fortune
- Buy the Fortune app for iPad

## Most Powerful Women Entrepreneurs

### Michelle Jones

10 of 10

**President, CEO and founder, Entech Northwest Inc.**

Jones started her environmental consulting firm 17 years ago, after being laid off from a company that was doing similar work.

Then in her early 20s, she was making more than 50 calls a day to prospective clients. When one expressed reservations about her youth, Jones replied that if he had gone with her former employer, the work still would have ended up on her desk. She followed with: "So why don't we just cut out the middleman and I can deliver you the product and service that you need."

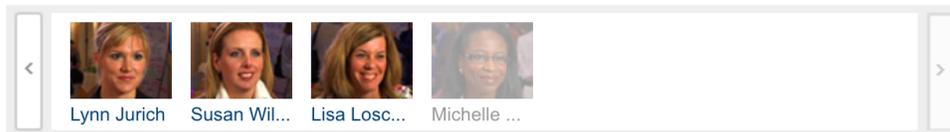


MOST POWERFUL WOMEN ENTREPRENEURS 2009

She got the job -- and the confidence she needed to build her business, which helps companies grow while protecting the environment. The business now has 17 employees.

Her goal is to create a long-lasting "platform to effect change and be innovative in solving a lot of the issues in the environmental construction industry." In other words, Jones wants to make her business -- like the environment -- sustainable. --J.S.

[More galleries](#)



Last updated December 18 2009: 12:52 PM ET

[Email](#) | [Print](#) | [Share](#) | [RSS](#)

### Job Search See 155,824 new jobs added today

- Accounting jobs
- Engineering jobs
- Finance jobs
- Management jobs
- Marketing jobs
- Sales jobs

jobs by **simplyhired**

[See All Jobs](#)

### More



**50 most powerful women**  
When the Most Powerful Women list premiered, just two of our honorees ran Fortune 500 companies. This year 13 do.

[More](#)



**25 highest-paid women**  
Which corporate women raked it in - and how much did they earn? [More](#)

### Postcards

From the pinnacles of power by Fortune editor at large Patricia Sellers. [More](#)

### Special Offer: